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FOR IMMEDIATE RELEASE

Pion Inc. welcomes new Senior Service Engineer and International Sales Manager

Pion strengthens its presence in the pharmaceutical industry by increasing headcount to cover growing needs in U.S. and EMEA

Billerica, MA, USA – April 7, 2016 – Pion is pleased to announce the addition of Jim Biggerstaff to our service organization and Jon Greenacre to our international sales team.

Pion's recent acquisition of an established services division has provided the opportunity to expand into new areas of instrument support. Jim's addition to the service team allows Pion Inc. to support Ultra Performance Liquid Chromatography (UPLC[®]) qualification and expand on its fast-growing LC service segment.

"Jim's past work experience in a regulated pharmaceutical environment will provide a wealth of knowledge to the Pion team, and we are excited to welcome Jim to our company." – Scott Stephenson, Vice President of Global Compliance and Support, Pion Inc.

Jon Greenacre comes to Pion with a background in dissolution and spectroscopy sales and customer support experience. Jon is located near London in the U.K. and will be covering Europe, Middle East, India and Africa for Pion.

"The addition of Jon to the Pion team will allow us to continue our strategy of growth through more direct interactions with customers and partners across the region. With a combination of direct sales and distributor management, Jon will undoubtedly increase our business position across this territory." – Dave Kwajewski, Vice President of Sales and Marketing, Pion Inc.

About Pion Inc.

Pion Inc. develops and manufactures instrumentation for compound testing in pharmaceutical R&D. These include high-precision fiber optic-based analytical instruments for solubility and dissolution measurements, as well as complete systems for permeability (PAMPA), solubility, and ionization. Additionally, Pion provides CRO services for solubility, permeability, dissolution, pK_a, and lipophilicity testing. More information is available at www.pion-inc.com.

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